

Module 9: Fare Shopping

Fare Shopping provides access to the wealth of Travelport 360 Fares and searches for low fares and available flights incorporating a wide variety of options to customize and streamline the search.

- Fare Shopping is able to integrate all public, private and net fare content housed within the Travelport 360 Fares database
- Both Direct Payment Carriers and GDS carriers are returned in the same response.
- A maximum of 8 flight segments may be handled by a single request
- A maximum of 9 passengers can be included in each transaction
- One-way, round-trip, circle trip, single and double open-jaw itineraries are supported
- Low fare searches can be performed with or without a booked itinerary
- Pricing and Availability modifiers can be used to influence the search process and provide customized results

Fare Shopping merges the manual comparison of tariff data and seat availability in a single request. You can search for low fares and available flights and make reservations in three easy steps:

1. Search for low fares
2. Book the itinerary
3. File the fare in the Booking File

Module Objectives

On completion of this module, you will be able to:

- Use Focalpoint Shopping with a booked itinerary
- Use Focalpoint Shopping without a booked itinerary
- Work with 'Branded Fares'
- Use the calendar to access Fare Shopping options
- Use the map and filter your shopping results
- Use the Smartpanel to search for fares
- Identify and book an Direct Payment Carrier

Using Focalpoint Shopping with a Booked Itinerary

Focalpoint Shopping prices a booked itinerary at the lowest available fare and searches schedules and fares to find the lowest priced alternative itineraries.

All agents in registered pseudo city codes have unlimited access to Focalpoint Shopping.

To price a booked itinerary using Focalpoint Shopping, enter the function identifier **FS**

Example Booking File:

```
N1C75W/16 LONNH 0091416 AG 99999992 01DEC
1.1TRAVELER/SMARTMR
1. EK 162 Y 10JUN DUBDXB HK1 1350 #0025 O* E WE/TH
2. EK 161 Y 20JUN DXBDUB HK1 0715 1205 O* E SA
```

*ALL *P *TD *VL *PI 

Note: FS quotes a total fare for all passengers in the Booking File instead of quoting a fare for each passenger.

The Focalpoint Shopping screen appears. In this example, it is showing 81 pricing options and 189 itinerary options.

Screen example.

```
TTL OF 81 PRICING OPTIONS AND 261 ITINERARY OPTIONS RETURNED
PRICING OPTION 1 - BOOKED ITIN
LOWER FARE AVAILABLE TOTAL AMOUNT 412.20 GBP
ADT TAX INCLUDED
1 EK 162 L 10JUN DUB DXB 1350 0025 + WE LX4MPIE1
2 EK 161 T 20JUN DXB DUB 0715 1205 SA TX4MPIE1
REBOOK +TQ  
```

The following table lists the key components of the Focalpoint Shopping screen information for the first option:

Component:	Description:
TTL OF 81 PRICING OPTIONS AND 261 ITINERARY OPTIONS RETURNED	Total number of pricing options and itinerary options.
PRICING OPTION 1 – BOOKED ITIN	Pricing option 1 header. Note: Option 1 is always your booked itinerary. Option 2 and the following options are from the lowest price to highest, regardless of the airline.
LOWER FARE AVAILABLE	Alert that varies depending on the classes of the itinerary currently booked.
TOTAL AMOUNT 412.20GBP	Total amount for all passengers including tax.
ADT TAX INCLUDED	Adult fare. Tax included.
1 EK162 L 10JUN 2 EK161 T 20JUN	Option 1 itinerary with applicable booking codes.
 REBOOK +TQ	Prompt to rebook this itinerary. +TQ Add to trip quote
 DETAILS	Prompt to view the fare breakdown.
 RULES	Prompt to view rules text. You can then enter FN1/ALL to see full rules text for first fare component or click

Details Display

To view the fare details click on the  details will then be displayed below the pricing option giving you the journey time of each flight sector and a breakdown of the fare including taxes.

If you click on the 'D' in option 1 that is the booked itinerary, further details such as the last day to purchase the fare and the linear fare construction are also displayed.

Example screen display:

```

PRICING OPTION 1 - BOOKED ITIN
LOWER FARE AVAILABLE                TOTAL AMOUNT      412.20 GBP
ADT                                  TAX INCLUDED
1  EK   162 L  10JUN DUB DXB  1350 0025 + WE      LX4MPIE1
2  EK   161 T  20JUN DXB DUB  0715 1205  SA      TX4MPIE1
  REBOOK +TQ
TOTAL JOURNEY TIME
DUB-DXB: JOURNEY TIME NOT AVAILABLE
DXB-DUB: JOURNEY TIME NOT AVAILABLE
FS-1 ADT
NON-END/SKYWARDS SAVER/
WP72825
NON REF/VLD FLTS
DTES SHOWN
RATE USED IN EQU TOTAL IS BSR 1EUR - 0.791702GBP
01 NVB10JUN/NVA10JUN
02 NVB20JUN/NVA20JUN
LAST DATE TO PURCHASE TICKET: 03DEC14
E-TKT REQUIRED
FARE HAS A PLATING CARRIER RESTRICTION
TICKETING FEES MAY APPLY
TICKETING AGENCY E9G
DEFAULT PLATING CARRIER EK
DUB EK DXB 171.64LX4MPIE1 EK DUB 145.73TX4MPIE1 NUC317.37END
ROE0.771963
FARE EUR245.00 EQU GBP194.00 XT UP10.20 AE13.00 TP0.90 ZR0.90
YQ193.20 TOT GBP412.20
    
```

Note: Click on Details again to close the display.

Rules

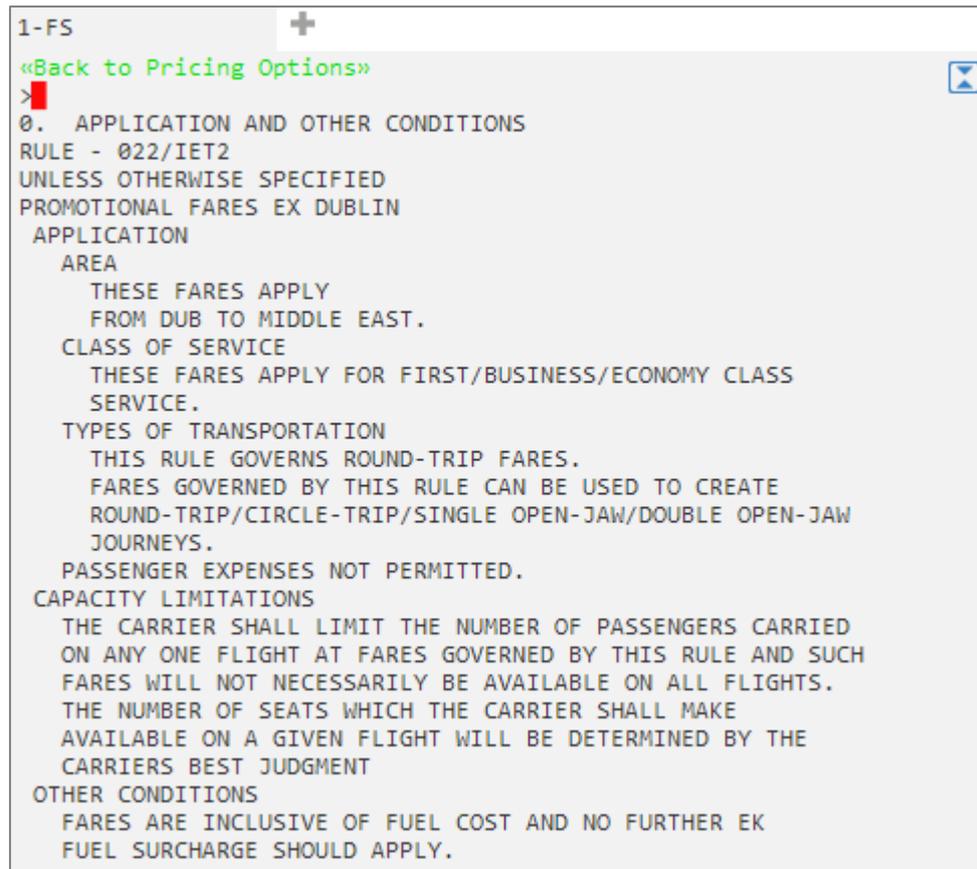
To view the rules on the pricing option click on the rules icon 

The fare components for the journey appear. The rules do not display at this stage.

```

PRICING OPTION 1 - BOOKED ITIN
LOWER FARE AVAILABLE                TOTAL AMOUNT      412.20 GBP
ADT                                  TAX INCLUDED
1  EK   162 L  10JUN DUB DXB  1350 0025 + WE      LX4MPIE1
2  EK   161 T  20JUN DXB DUB  0715 1205  SA      TX4MPIE1
  REBOOK +TQ
FARE  COMPONENT  BASIS
  1    DUB-DXB   LX4MPIE1  RULE/ROUTE APPLIES
  2    DXB-DUB   TX4MPIE1  RULE/ROUTE APPLIES
    
```

Click on one of the fare components to view the rules for that component. The rules of a Traditional GDS carrier will appear in the smart screen, the screen is scrollable and the most frequently used paragraphs are highlighted in orange.



Scroll down to view all the rule information.

Note: There may have been two separate pricing modifiers used. Click on “**Back to Pricing Options**” to return to the fare component screen in order to select rules for the second fare component

The full Focalpoint Shopping display is shown on the following page. Scroll up and down using the scroll bar on the right to view more options.

Note: The first pricing option performs an FQBB entry and displays the best fare for the itinerary already held. It will only show a rebook option as the flights and dates for this option are booked already.

Component	Description
BOOK	Book the selected pricing option without cancelling the existing reservation.
REBOOK	This will cancel the existing booking and rebook in the new class.
+8	Pricing options are returned in low-to-high fare order and may involve the same fare with several different itineraries. These itineraries are known as itinerary options within the pricing option group. Click the link to view alternative itinerary options for the fare.

Additional itinerary options (+)

When the option + appears on the display this indicates that there are other itinerary options for the same price available. This could mean that the passenger can choose a more suitable flight time for the same price.

Example screen display:

PRICING OPTION 4										TOTAL AMOUNT	381.50 GBP
ADT										TAX INCLUDED	
1	TK	1976	V	10JUN	DUB	IST	1105	1720	WE	738	VN2XPB
2	TK	760	V	10JUN	IST	DXB	1955	0130 +	WE	330	VN2XPB
3	TK	761	P	20JUN	DXB	IST	0235	0625	SA	330	PN2XPB
4	TK	1975	P	20JUN	IST	DUB	0730	1005	SA	738	PN2XPB

BOOK REBOOK +TQ D R +2

«Back to Pricing Options»

MORE 1										TOTAL AMOUNT	381.50 GBP
ADT										TAX INCLUDED	
1	TK	1976	V	10JUN	DUB	IST	1105	1720	WE	738	VN2XPB
2	TK	760	V	10JUN	IST	DXB	1955	0130 +	WE	330	VN2XPB
3	TK	761	P	20JUN	DXB	IST	0235	0625	SA	330	PN2XPB
4	TK	1977	P	20JUN	IST	DUB	1305	1540	SA	738	PN2XPB

BOOK REBOOK +TQ D R

MORE 2										TOTAL AMOUNT	381.50 GBP
ADT										TAX INCLUDED	
1	TK	1976	V	10JUN	DUB	IST	1105	1720	WE	738	VN2XPB
2	TK	760	V	10JUN	IST	DXB	1955	0130 +	WE	330	VN2XPB
3	TK	763	P	20JUN	DXB	IST	0655	1045	SA	330	PN2XPB
4	TK	1977	P	20JUN	IST	DUB	1305	1540	SA	738	PN2XPB

BOOK REBOOK +TQ D R

Note: The price is the same as that in the previous screen.

Working with Branded Fares

The Fare Shop response screen also identifies fares that are ‘Branded Fares’.

Refer to the following itinerary for travel from London to San Francisco and return

Example screen response

TTL OF 80 PRICING OPTIONS AND 156 ITINERARY OPTIONS RETURNED									
PRICING OPTION 1							TOTAL AMOUNT		756.76 GBP
ADT							TAX INCLUDED		
1	VS	7	0	01JUN	LHR LAX	1115	1435	MO	346 OKXMGL
2	VS @	4089	0	01JUN	LAX OAK	1730	1855	MO	CR9 OKXMGL
3	VS	20	0	10JUN	SFO LHR	1815	1230 +	WE	744 OKXMGL
BOOK +TQ									+1
PRICING OPTION 2							TOTAL AMOUNT		756.76 GBP
ADT							TAX INCLUDED		
1	VS @	4041	0	01JUN	LHR MSP	1035	1340	MO	764 OKXMGL
2	VS @	5585	0	01JUN	MSP SJC	1730	1946	MO	320 OKXMGL
3	VS	20	0	10JUN	SFO LHR	1815	1230 +	WE	744 OKXMGL
BOOK +TQ									+1
PRICING OPTION 3							TOTAL AMOUNT		756.76 GBP
ADT							TAX INCLUDED		
1	BA	269	0	01JUN	LHR LAX	1615	1915	MO	388 OKXUKJB
2	BA @	5603	0	01JUN	LAX SJC	2155	2301	MO	CRJ OKXUKJB
3	BA	286	0	10JUN	SFO LHR	1905	1315 +	WE	744 OKXUKJB
BOOK +TQ									+1
PRICING OPTION 4							TOTAL AMOUNT		756.76 GBP
ADT							TAX INCLUDED		
1	DL @	4404	V	01JUN	LHR LAX	1235	1605	MO	346 VKXMGL
2	DL @	4708	V	01JUN	LAX SJC	1830	1945	MO	CR7 VKXMGL
3	DL @	4391	V	10JUN	SFO LHR	1815	1230 +	WE	744 VKXMGL
BOOK +TQ									+1

The Fare Shop response screen identifies fares that are ‘Branded Fares’. ‘Branded Fares’ are clickable and displayed in **green**. British Airways (Pricing Option 3) is used in this example.

Click on the icon to see the detail, of the fare.

Example screen response:

PRICING OPTION 3							TOTAL AMOUNT		756.76 GBP
ADT							TAX INCLUDED		
1	BA	269	0	01JUN	LHR LAX	1615	1915	MO	388 OKXUKJB
2	BA @	5603	0	01JUN	LAX SJC	2155	2301	MO	CRJ OKXUKJB
3	BA	286	0	10JUN	SFO LHR	1905	1315 +	WE	744 OKXUKJB
BOOK +TQ									+1
TOTAL JOURNEY TIME									
LHR-SJC: 14:46									
SFO-LHR: 10:10									
FS-1 ADT									
LON BA X/LAX BA SJC M250.56OKXUKJB /-SFO BA LON 334.89OKXUKJB									
NUC585.45END ROE0.616616									
FARE GBP361.00 XT GB71.00 UB42.06 AY7.20 US22.40 XA3.20 XF2.90									
XY4.50 YC3.50 YQ239.00 TOT GBP756.76									

Note that the fare is GBP 361.00 plus taxes.

Click on the green interactive fare link to display branding information.

Example screen response:

Brands and Ancillaries

LHR>LAX | LAX>SJC | SFO>LHR

World Traveller
Included

World Traveller Plus
+313.00 GBP

Upgrade to World Traveller Plus for a more comfortable and relaxing journey.

ALL OPTIONS

Currently Selected World Traveller Plus

+313.00
GBP EXCLUDING TAX

1 ADT 467.00

World Traveller Plus is our premium economy service, a more comfortable, relaxing experience on longer routes and proof that a premium service doesn't have to break the bank.

wider seats and more legroom
small, intimate cabins with expert, attentive service
free seat selection from at least 24hrs in advance
delicious meals and full bar service
personal entertainment system with noise-reducing headphones
larger free baggage allowance

Ancillaries Additional ancillaries available after booking. Prices are approximate.

- Checked baggage - Longhaul Included
- Dining - Longhaul Included
- In-flight Entertainment Included
- Hand Baggage Included
- Seating Up to 50.00 GBP

ORIGINAL SELECTION INCLUDING TAX: 756.76

LHR>LAX, LAX>SJC * +313.00

SUBTOTAL EXCLUDING TAX: 1069.76 GBP

All prices are approximate. *Excluding Tax

FARE QUOTE **CANCEL**

The initial screen displays branding for the price selected from the Fare Shopping response, and one Upsell fare if returned for the outward journey London to San Francisco.

Fare information shown in the middle of the screen display is half of the round trip fare shown in the detail on the previous page, *not* including taxes. The total *including* taxes is shown at the bottom of the screen.

Click on ALL OPTIONS shown on the left of the screen to display any other Branded Fares for this sector, including any down sell if applicable.

Example screen response:

Brands and Ancillaries

LHR>LAX | LAX>SJC | SFO>LHR

World Traveller
Included

World Traveller Plus
+313.00 GBP

Club World
+1534.00 GBP

First
+4234.00 GBP

Currently Selected Club World

+1534.00
GBP EXCLUDING TAX

1 ADT 1688.00

Club World combines premium levels of comfort and service with the freedom and flexibility to make every journey unique and unforgettable. Whether you're travelling for business or pleasure, there's a Club World seat with your name on it.

separate cabin offering more privacy, personal space and comfort
a seat that converts into a fully flat bed
delicious food and drink with flexible dining options
access to private lounges and luxurious spa treatments
dedicated check-in desks and priority boarding

Ancillaries Additional ancillaries available after booking. Prices are approximate.

- Checked baggage - Longhaul Included
- Priority boarding Included
- Fast Track Security Included
- Dedicated Check-In Included
- Dining - Longhaul Included
- In-flight Entertainment Included
- Business Lounges Included

ORIGINAL SELECTION INCLUDING TAX: 756.76

LHR>LAX, LAX>SJC * +1534.00

SUBTOTAL EXCLUDING TAX: 2290.76 GBP

All prices are approximate. *Excluding Tax

FARE QUOTE **CANCEL**

Points to note:

- Prices are approximate
- Some carriers include taxes in the Fare Shopping response and some do not

- When the Brand is selected, the Price is specified. There may also be additional fees that are not included in the shopping response.
- Click on the **SFO>LHR** tab at the top of the screen to display Branded Fares for the San Francisco to London sector that may be different. (For best practice if you select an upgraded fare on the outbound trip for a Direct Payment Carrier, you should select the same upgrade for the return sector.)
- Click on the required brand option on the left of the display to change the descriptive text in the middle of the screen and the price at the bottom will show as an addition to the original fare.

Example screen response:

The screenshot displays the 'Brands and Ancillaries' window for the SFO>LHR route. On the left, there are four fare options: World Traveller (Included), World Traveller Plus (+234.00 GBP), Club World (+1294.00 GBP), and First (+1899.00 GBP). The Club World option is selected. The central panel shows the 'Currently Selected Club World' fare for 1 ADT at 1500.00 GBP, with a total of +1294.00 GBP excluding tax. A description of Club World service is provided. On the right, a list of ancillary services is shown, all of which are included: Checked baggage - Longhaul, Priority boarding, Fast Track Security, Dedicated Check-In, Dining - Longhaul, In-flight Entertainment, and Business Lounges. At the bottom, a summary table shows the original selection including tax (756.76), the LHR>LAX, LAX>SJC fare (+1534.00), and the SFO>LHR fare (+1294.00), resulting in a subtotal excluding tax of 3584.76 GBP. A 'FARE QUOTE' button is visible at the bottom right.

Item	Price
ORIGINAL SELECTION INCLUDING TAX	756.76
LHR>LAX, LAX>SJC *	+1534.00
SFO>LHR *	+1294.00
SUBTOTAL EXCLUDING TAX	3584.76 GBP

Ancillary information displayed on the right of the screen is associated with the selected brand. Priced options are available for purchase in association with each brand. Click on each ancillary to display a description of the product.

We will look at booking an ancillary item later in this training course.

Click on the MATRIX tab to easily compare all the ancillaries/services provided for each fare option.

Example screen response:

Brand	Price	Icon 1	Icon 2	Icon 3	Icon 4	Icon 5	Icon 6	Icon 7	Icon 8	Icon 9	
<input type="checkbox"/> World Traveller Included		✗	GBP	✓	✗	✗	✗	✓	✓	✗	✓
<input type="checkbox"/> World Traveller Plus +234.00 GBP		✗	GBP	✓	✗	✗	✗	✓	✓	✗	✓
<input checked="" type="checkbox"/> Club World +1294.00 GBP		✗	GBP	✓	✓	✓	✓	✓	✓	✓	✓
<input type="checkbox"/> First +1899.00 GBP		✓		✓	✓	✓	✓	✓	✓	✓	✓

ORIGINAL SELECTION INCLUDING TAX: 756.76
 LHR>LAX, LAX>SJC *: 1534.00
 SFO>LHR *: 1294.00
 SUBTOTAL EXCLUDING TAX: 3584.76 GBP

Hover text is available for the header icons.



Clicking on the tick, cross or currency code will give you further information on the relevant icon in a pop up window.

To upsell a fare, return to the DETAILS tab and select the required brand then click on 'FARE QUOTE'.

The 'Summary' screen is displayed.

Example screen response for Club World:

Price has been updated.

Summary

Passenger	Subtotal	LHR>LAX>SJC	SFO>LHR
PAX 1 ADT	3,188.00 GBP	Club World 1,688.00 GBP	Club World 1,500.00 GBP

BAGGAGE INFORMATION

ADT
Baggage Allowance

BA LON>SJC 3P
Bag1 - NO FEE
 UPTO70LB/32KG AND UPTO81LL/208LCM
Bag2 - NO FEE
 UPTO70LB/32KG AND UPTO81LL/208LCM
 Click [here](#) for more information

BA SFO>LON 3P
Bag1 - NO FEE
 UPTO70LB/32KG AND UPTO81LL/208LCM
Bag2 - NO FEE
 UPTO70LB/32KG AND UPTO81LL/208LCM

SUBTOTAL: 3188.00 GBP
 TAXES: 586.76 GBP
FARE TOTAL: 3774.76* GBP

The price is updated and the total of the fare and taxes for the selected brand is shown in the bottom-right of the screen.

Note: You can click 'MODIFY' at the bottom of the screen if you wish to make a new selection.

Click 'CONFIRM' to make the booking. The flights are booked in the required class, and the fare filed in the Booking File.

Example Booking File:

```

1.1TRAVELER/SMARTMR
1. BA 269 I 01JUN LHRLAX HS1 1615 1915 O E MO
2. BA 5603 Y 01JUN LAXSJC HS1 2155 2301 O E MO
   OPERATED BY SKYWEST AIRLINES AS AMERICAN EAGLE FOR A
3. BA 286 I 10JUN SFOLHR HS1 1905 #1315 O E WE/TH

*ALL *FF *RV *PI

FQ1 - S1-3 AP 01DEC14 41/AG
P1 TRAVELER/SMARTMR ADT G 01DEC14 * GBP 3774.76
LON BA X/LAX BA SJC M2737.52I2UKJB /-SFO BA LON 2432.63I2UKJB
NUC5170.15END ROE0.616616
FARE GBP3188.00 TAX 142.00GB TAX 42.06UB TAX 7.20AY TAX 22.40U
S TAX 3.20XA TAX 2.90XF TAX 4.50XY TAX 3.50YC TAX 359.00YQ TOT
GBP3774.76
***ADDITIONAL FEES MAY APPLY*SEE>F01.
S1 FB-I2UKJB B-3PC NB-01JUN NA-01JUN
S2 FB-I2UKJB B-3PC NB-01JUN NA-01JUN
S3 FB-I2UKJB B-3PC NB-10JUN NA-10JUN
NONREFUNDABLE
RESTRICTIONS APPLY
LAST DATE TO PURCHASE TICKET: 04DEC14
T P1/S1-3/ET/CBA

```

Using Focalpoint Shopping without a Booked Itinerary

Help FS

Focalpoint Shopping can also be used when there is no booked itinerary. You must specify the travel details after the FS function identifier.

The basic entry starts with routing and dates but there are many optional entries that may be added to tailor the shopping request to your customers' requirements.

Example entry: **FSAMS12AUGSIN30AUGAMS**

Note: This entry is only valid if there is no itinerary present. You can add many options to the basic entry.

The Focalpoint Shopping screen displays. In this example, it shows 87 pricing options and 226 itinerary options:

TTL OF 87 PRICING OPTIONS AND 226 ITINERARY OPTIONS RETURNED										
PRICING OPTION 1						TOTAL AMOUNT		486.50 GBP		
ADT						TAX INCLUDED				
1	TK	1954	L	12AUG	AMS IST	1815	2245	WE	332	LN2PRO
2	TK	54	L	13AUG	IST SIN	0105	1710	TH	330	LN2PRO
3	TK	55	L	30AUG	SIN IST	2315	0540 +	SU	330	LN2PRO
4	TK	1951	L	31AUG	IST AMS	0820	1100	MO	321	LN2PRO
BOOK +TQ										(D) (R) +2
PRICING OPTION 2						TOTAL AMOUNT		571.89 GBP		
ADT						TAX INCLUDED				
1	BA	433	S	12AUG	AMS LHR	1755	1800	WE	319	VHRCEUR
2	BA	11	V	12AUG	LHR SIN	2000	1550 +	WE	744	VHRCEUR
3	BA	12	V	30AUG	SIN LHR	2255	0505 +	SU	388	VHRCEUR
4	BA	428	S	31AUG	LHR AMS	0650	0910	MO	767	VHRCEUR
BOOK +TQ										(D) (R) +5
PRICING OPTION 3						TOTAL AMOUNT		571.89 GBP		
ADT						TAX INCLUDED				
1	BA	2761	S	12AUG	AMS LGW	1400	1405	WE	319	VHRCEUR
2	BA	11	V	12AUG	LHR SIN	2000	1550 +	WE	744	VHRCEUR
3	BA	12	V	30AUG	SIN LHR	2255	0505 +	SU	388	VHRCEUR
4	BA	428	S	31AUG	LHR AMS	0650	0910	MO	767	VHRCEUR
BOOK +TQ										(D) (R) +1
PRICING OPTION 4						TOTAL AMOUNT		571.89 GBP		
ADT						TAX INCLUDED				
1	BA	@ 8496	S	12AUG	AMS LCY	1040	1045	WE	770	VHRCEUR
2	BA	11	V	12AUG	LHR SIN	2000	1550 +	WE	744	VHRCEUR
3	BA	12	V	30AUG	SIN LHR	2255	0505 +	SU	388	VHRCEUR
4	BA	428	S	31AUG	LHR AMS	0650	0910	MO	767	VHRCEUR
BOOK +TQ										(D) (R) +1

Optional Entries without a Booked Itinerary

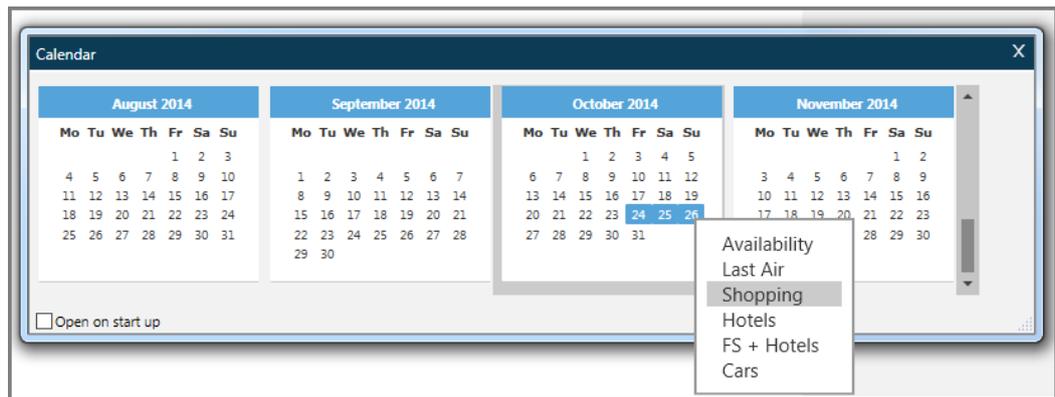
Request Focalpoint Shopping:	Enter:
Star Alliance	FSLAX11JUNLON19JUNLAX+// *A
Surface sector	FSLON10JANDXB--AUH20JANLON
2 Passengers	FS2FRA10JUNLON20JUNFRA
Airline Private Fares	FSFRA10JUNLON17JUNFRA+-ACCT
Preferred carriers	FSSYD11JUNTYO/QF19JUNHKG/CX
Surface sector	FSCHI10JULLON--PAR20JULCHI//+AA
Direct	FSLAX11JUNLON19JUNLAX++.D
Business class outbound first inbound	FSSIN11JUNHKG-BUSNS 10JUNPAR-FIRST
Adult and child	FS2FRA10JUNLON20JUNFRA +P1.2*C07

Using the Calendar

Open the calendar from Main Application Menu > Tools > Calendar.

The Smartpoint Calendar is contextual, that means that you can trigger air availabilities, Fare Shopping requests, hotels and cars from the calendar.

Select the date range by clicking on a start date and holding to the end date. Right click to display the options.

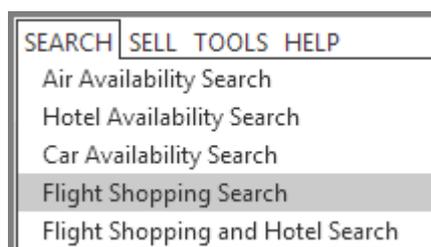


Select Shopping to display the Flight Shopping Search.

The boxes for the departure date and return date are pre-populated from the calendar.

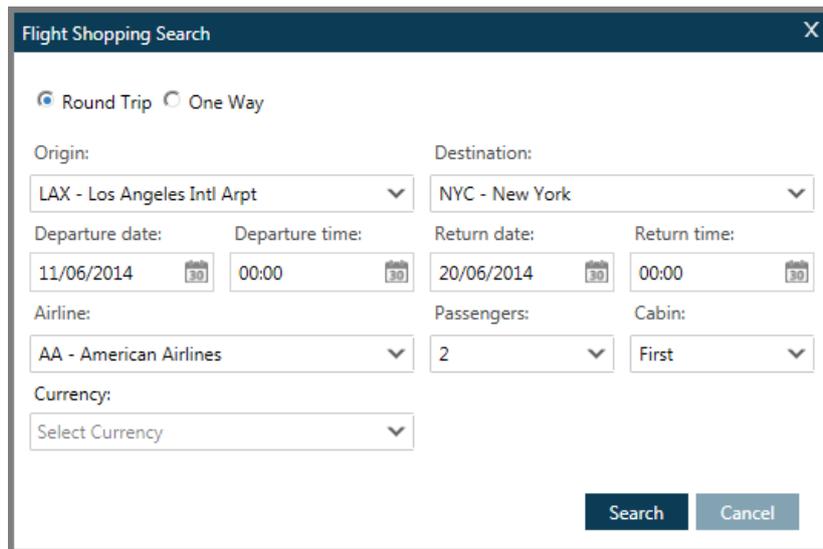
Example screen display:

Note: You can also launch the Flight Shopping Search from the Search menu.



Enter the origin and destination, and time if required. You may also specify an airline and cabin, and number of passengers if more than one is travelling.

Completed screen example:



The screenshot shows a 'Flight Shopping Search' window with the following fields and options:

- Trip Type:** Round Trip (selected), One Way
- Origin:** LAX - Los Angeles Intl Arpt
- Destination:** NYC - New York
- Departure date:** 11/06/2014
- Departure time:** 00:00
- Return date:** 20/06/2014
- Return time:** 00:00
- Airline:** AA - American Airlines
- Passengers:** 2
- Cabin:** First
- Currency:** Select Currency

Buttons: Search, Cancel

Select Search.

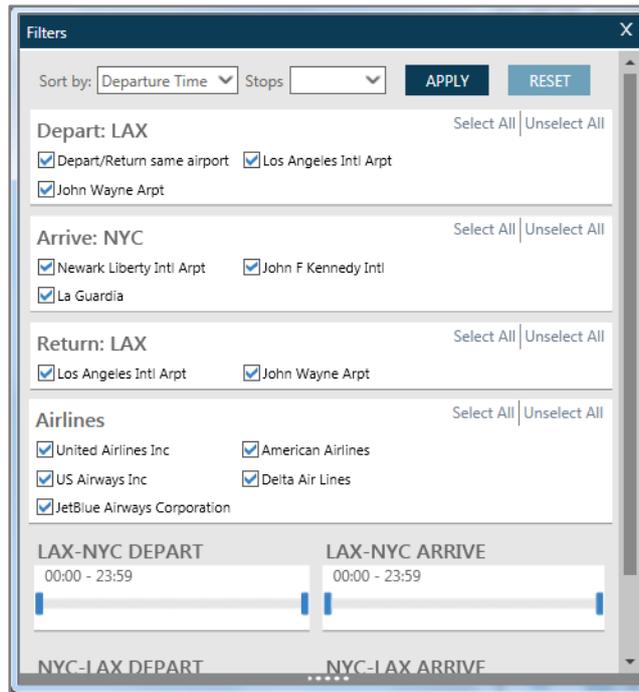
Filter shopping results

Travelport Smartpoint offers two ways to filter your shopping results. Using the filter icons on the right of the screen you can filter by price, departure time, journey time and number of stops. You can also select specific airlines, airports and times that have returned in the results screen. The second option is to use the maps icon. This filters the results in the same way but also displays the route map of the selected journey, and the flying times. This gives you a more visual and informative view of the results.

Example:

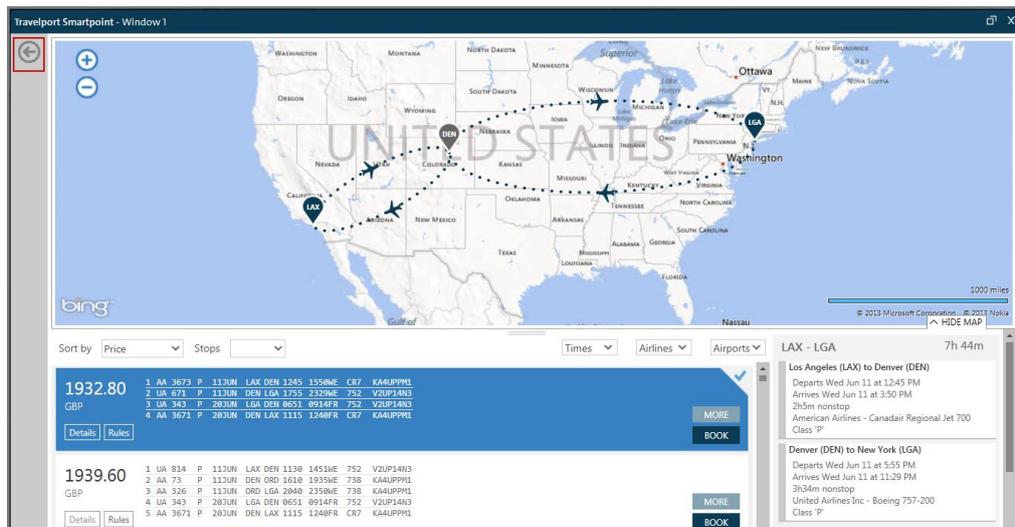


Click on the filter icon to display options to filter down the results screen.



Click on apply to add your filters, as the options are updated the results update in the terminal window, 'Filters Applied' will be displayed at the top of the screen.

Click on the maps icon to view the route map and journey information:



To exit the map view click on the arrow on the top left of the screen.

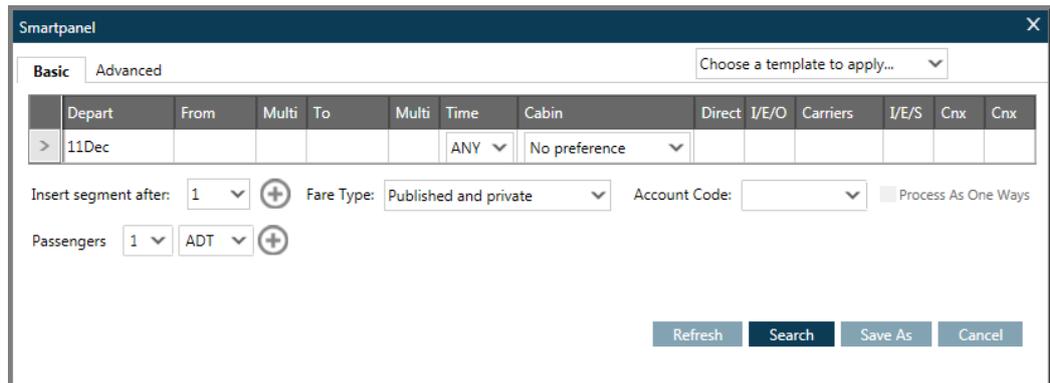
Using Smartpanel

Smartpanel is a component of Travelport Smartpoint. Smartpanel applies pre-selected parameters, such as classes of service, departure time windows or account code, via a fill in-format to perform a fares-led search.

Launching Smartpanel

Click on the  icon located at the bottom right of the active Window, and the following pop up box will launch.

Note: Alternatively, you can launch Smartpanel via the Search menu or by entering #FS



Smartpanel contains two tabs: Basic and Advanced.

Basic Tab

Use the Basic tab to enter travel parameters such as the departure and destination points and outbound and return travel dates.

Component:	Function:
Depart	Month view select date
From	Type name or city code
Multi	Y or M for multi airport city
To	Destination city name or code
Multi	Y or M for multi airport city
Time	Arrow down to select time
Cabin	Arrow down to select cabin
Direct	Y for direct blank displays all
I/E/O	Include, Exclude or Only
Carriers	Specific Carriers
I/E/S	Include, Exclude or Via Specific city
CNX	Connections via cities
Insert after Segment	Option to add to existing itinerary
Fare Type	Options to select fare options
Account code	Add in the account code for Private fare
Process as one ways	Option to calculate fare as round trips using one way pricing
Passengers	Number of passengers and PTC
Refresh	Refresh / Clear display

Search	Search for fare following set criteria
Save As	Option to save search for future use
Cancel	Close the Smartpanel

Advanced Tab

You may check the appropriate boxes to specify the following parameters:

Fare Modifiers

- Agency Private
- Airline Private
- Account Code Only
- Tax Exempt
- No Cabin Downgrade

Penalty Modifiers

- No minimum Stay
- No maximum stay
- No Advanced Purchase
- Specify a Penalty Tolerance

Discount Modifiers

- Amount
- Percentage

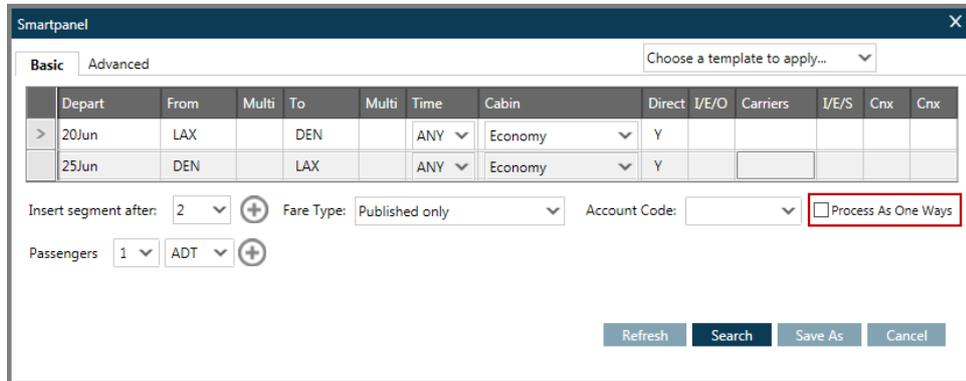
Connections

- Stop Direct
- Non-Stop Direct
- Single Interline Connection
- Double Interline Connection
- Single Online Connection
- Double Online Connection

Availability Modifiers

- Multi Airport Connections
- Reduce Flight Times
- Reduce Overnights

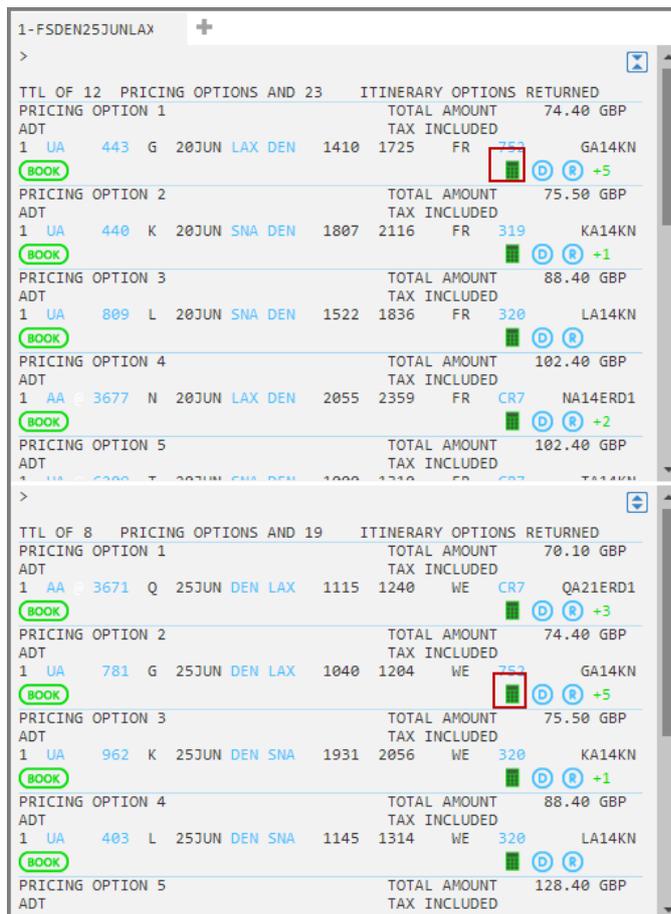
Completed Basic Tab screen example:



Note: To request a round trip using one way pricing, select the “Process As One Ways” checkbox and click the Search button.

Two one-way searches appear in the divided Smartpoint App window.

Example screen response:



Note the ‘calculator’ icon. To work out the total cost of the fare without selecting the flights individually click on the calculator icon for each fare required. This will

give you a total cost on screen for the combined fares without booking or storing the fares.

Example:

The screenshot shows a flight pricing interface with a calculator overlay. The calculator displays the following information:

LAX	JUN 20	£74.40
DEN	nonstop	GBP
DEN	JUN 25	£74.40
LAX	nonstop	GBP
TOTAL		£148.80
		GBP

The background interface shows several pricing options. Option 1 is selected for the outbound flight (LAX DEN) and Option 2 is selected for the inbound flight (DEN LAX). The total amount for the selected options is £148.80.

Option 1 of the outbound and option 2 of the inbound has been selected in this example.

Direct Payment Carriers

Both Direct Payment Carriers and GDS carriers are returned in the same Fare Shopping response.

Refer to the following example for travel from London to Barcelona.

Enter: **FSLON1SEPBCN**

Example screen response:

PRICING OPTION 1	TOTAL AMOUNT	34.29 GBP
ADT	TAX INCLUDED	
1 #U2 2263 Y 01SEP LTN BCN 0705 1015 TU		Y
BOOK +TQ		(D) (R) +1
PRICING OPTION 2	TOTAL AMOUNT	36.29 GBP
ADT	TAX INCLUDED	
1 #U2 8571 Y 01SEP LGW BCN 0725 1030 TU		Y
BOOK +TQ		(D) (R) +5
PRICING OPTION 3	TOTAL AMOUNT	39.99 GBP
ADT	TAX INCLUDED	
1 #FR 9810 Y 01SEP STN BCN 0815 1130 TU 738 A10LOW		
BOOK +TQ		(D) (R) +3
PRICING OPTION 4	TOTAL AMOUNT	53.44 GBP
ADT	TAX INCLUDED	
1 DY 5165 H 01SEP LGW BCN 1915 2225 TU 737 HJIPPI		
BOOK +TQ		(D) (R)
PRICING OPTION 5	TOTAL AMOUNT	55.29 GBP
ADT	TAX INCLUDED	
1 #U2 2263 B 01SEP LTN BCN 0705 1015 TU		B
BOOK +TQ		(D) (R) +1
PRICING OPTION 6	TOTAL AMOUNT	57.29 GBP
ADT	TAX INCLUDED	
1 #U2 8571 B 01SEP LGW BCN 0725 1030 TU		B
BOOK +TQ		(D) (R) +5
PRICING OPTION 7	TOTAL AMOUNT	57.74 GBP
ADT	TAX INCLUDED	
1 IB @ 5551 P 01SEP LGW BCN 1445 1745 TU 320 POWNVY		
BOOK +TQ		(D) (R) +2
PRICING OPTION 8	TOTAL AMOUNT	57.74 GBP
ADT	TAX INCLUDED	
1 VY 7827 P 01SEP LGW BCN 1445 1745 TU 320 POWVY		
BOOK +TQ		(D) (R) +2

The response shows a mix of Direct Payment Carriers and GDS carriers.

The # symbol before the carrier code identifies 'Instant Purchase' for a Direct Payment Carrier.

To book an EasyJet flight, click on BOOK.

Example screen response:

1 #U2 8579 Y 01SEP LGWBCN ZK1 1815 2120 L MO

✕

DEPARTS LGW TERMINAL N - ARRIVES BCN TERMINAL 2
NOT VALID FOR CONNECTIONS

*ALL *RV *PI

Click on the # symbol in front of the carrier code (U2) to display the Low cost Selling input screen.

Example screen display:

The screenshot shows a web form titled "Lowcost Selling" with the easyJet.com logo. The form is organized into several sections:

- Passenger Information:** A table with columns for Passenger Name (SURNAME/NAME), Title, DOB (DDMMYY), Type, Gender, Passport Number, Nationality, Issue Country, and Expiry Date (DDMMYY). Each column has a corresponding input field or dropdown menu.
- Credit Card Details:**
 - Name on CC (if not the 1st passenger):
 - CC Number:
 - CVV:
 - Expires: (ex: 1020)
- Credit Card Billing Address:**
 - Address line 1:
 - Address line 2:
 - City, State or Province:
 - Country:
 - Postcode:
- Other Fields:**
 - Customer email (For email confirmation):
 - Telephone number:

At the bottom right, there are two buttons: "Apply" and "Exit".

Add the data necessary to complete the booking and click 'Apply'. If data is missing or the airline returns an error, the error will be displayed indicating what information is required.

Note: More information is available later in this course regarding booking Direct Payment Carriers.

Summary

In this module, you learnt how to:

- Use Focalpoint Shopping with a booked itinerary
- Use Focalpoint Shopping without a booked itinerary
- Work with 'Branded Fares'
- Use the calendar to access Fare Shopping options
- Use the filter options
- Use the Smartpanel to search for fares
- Identify and book Direct Payment Carriers

Module Review

1. What does +3 indicate in a shopping results display?

- a. More than 3 different fares exist _____
- b. More than 3 different itineraries exist _____
- c. More than 3 seats available at this price _____

2. What function will the FS icon at the lower part of the screen launch?

3. What does the E in the following screen shot from Smartpanel indicate?



4. What does the - - in this Fare Shopping entry indicate?: FSLON12SEPPER- -SYD12OCTLON.

5. How are 'Branded Fares' identified in a Fare Shopping display?

6. What does the # symbol in front of a carrier code identify in a Fare Shopping display?
